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JOINT CAMPI - TMA SALES REPORT

JUNE 2024



	YTD SALES (JUNE 2024)				
	2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
Total Industry	226,279		202,415		11.8%
Passenger Car	59,875	26.46%	50,848	25.12%	17.8%
Commercial Vehicle	166,404	73.54%	151,567	74.88%	9.8%
Asian Utility Vehicle (Cat I)	39,438	23.70%	29,272	19.31%	34.7%
Light Commercial Vehicle (Cat II)	121,760	73.17%	117,075	77.24%	4.0%
Light-Duty Trucks & Buses (Category III)	2,897	1.74%	2,948	1.95%	-1.7%
Medium-Duty Trucks & Buses (Category IV)	1,987	1.19%	1,808	1.19%	9.9%
Heavy-Duty Trucks & Buses (Category V)	322	0.19%	464	0.31%	-30.6%

MTD SALES (JUNE 2024)					
JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%)(vs MAY 2023)
39,088		40,271	-2.9%	36,311	7.6%
10,628	27.19%	10,967	-3.09%	8,986	18.3%
28,460	72.81%	29,304	-2.9%	27,325	4.2%
7,180	25.23%	6,769	6.1%	4,864	47.6%
20,352	71.51%	21,572	-5.7%	21,555	-5.6%
500	1.76%	531	-5.8%	546	-8.4%
387	1.36%	369	4.9%	283	36.7%
41	0.14%	63	-34.9%	77	-46.8%

TOTAL VEHICLE SALES

		YTD SALES (JUNE 2024)				
YTD Ranking	Total Vehicle Sales	2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
25	Automobile Central Enterprise, Inc.	101	0.04%	136	0.07%	-25.7%
26	BA Motors Phils., Inc. (Peugeot)	99	0.04%	170	0.08%	-41.8%
12	BA Motors Phils., Inc. (GAC)	1,702	0.75%	625	0.31%	172.3%
15	Bermaz Auto Phils., Inc.	1,257	0.56%	979	0.48%	28.4%
22	IC Star Automotive Inc. (Mercedes-Benz)	347	0.15%	497	0.25%	-30.2%
10	KP Motors Corp.	2,448	1.08%	2,364	1.17%	3.6%
27	Columbian Autocar Corp. (Terrafirma)	63	0.03%	25	0.01%	152.0%
28	Columbian Motors Corp.	7	0.00%	10	0.00%	-30.0%
23	Coventry Motors Corp. (Jaguar & Land Rover) - IC Land	178	0.08%	211	0.10%	-15.6%
20	Changan Auto (IC Automotive)	444	0.20%	-	0.00%	0.0%
3	Ford Motor Company Phils. Inc.	14,460	6.39%	13,838	6.84%	4.5%
13	Foton Motor Philippines, Inc.	1,664	0.74%	1,281	0.63%	29.9%
21	Global Autodistribution Inc.(JMC PHILS)	440	0.19%	646	0.32%	-31.9%
7	Honda Cars Philippines Inc.	7,944	3.51%	8,668	4.28%	-8.4%
8	Hyundai Motor Philippines, Inc.	5,698	2.52%	4,058	2.00%	40.4%
6	Isuzu Philippines Corp.	8,225	3.63%	8,240	4.07%	-0.2%
17	Jetour Auto. Phil. Inc	740	0.33%	-	0.00%	0.0%
29	MAN Automotive Concessionaires Corp. (MAN)	5	0.00%	11	0.01%	-54.5%
29	MAN Automotive Concessionaires Corp. (VWTB)	5	0.00%	6	0.00%	-16.7%
2	Mitsubishi Motors Philippines Corp.	42,599	18.83%	37,001	18.28%	15.1%
4	Nissan Philippines, Inc.	13,939	6.16%	13,196	6.52%	5.6%
16	Hino Motors Philippines Corp.	1,034	0.46%	1,185	0.59%	-12.7%
31	Pilipinas TAJ Autogroup, Inc. (Tata Motors)	0	0.00%	93	0.05%	-100.0%
18	Sojitz Fuso Philippines Corp.	593	0.26%	465	0.23%	27.5%
11	Sojitz G Auto Philippines Corp	2,128	0.94%	4,020	1.99%	-47.1%
19	SMC Asia Car Distributors Corp.(BMW)	452	0.20%	557	0.28%	-18.9%
5	Suzuki Phils., Inc.	9,650	4.26%	8,615	4.26%	12.0%
1	Toyota Motor Philippines Corp.	104,350	46.12%	93,575	46.23%	11.5%
14	United Asia Automotive Group, Inc. (Chery)	1,624	0.72%	1,668	0.82%	-2.6%
31	Velocita Motors Philippines Inc. (Ferrari)	0	0.00%	-	0.00%	0.0%
9	Saic Motors Philippines Inc. (MG)	3,933	1.74%	-	0.00%	0.0%
N.R	Others (multiple brands)	150	0.07%	275	0.14%	-45.5%
	Total	226,279	100%	202,415	100%	11.8%

MTD SALES (JUNE 2024)					
JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%)(vs MAY 2023)
24	0.06%	18	33.3%	33	-27.3%
22	0.06%	25	-12.0%	32	-31.3%
351	0.90%	319	10.0%	181	93.9%
202	0.52%	225	-10.2%	206	-1.9%
53	0.14%	110	-51.8%	140	-62.1%
602	1.54%	355	69.6%	265	127.2%
5	0.01%	7	-28.6%	-	0.0%
5	0.01%	-	0.0%	6	-16.7%
58	0.15%	25	132.0%	55	5.5%
67	0.17%	98	-31.6%	-	0.0%
2,219	5.68%	2,553	-13.1%	2,730	-18.7%
340	0.87%	317	7.3%	159	113.8%
78	0.20%	77	1.3%	107	-27.1%
1,325	3.39%	1,424	-7.0%	1,328	-0.2%
1,021	2.61%	1,097	-6.9%	812	25.7%
1,274	3.26%	1,623	-21.5%	1,602	-20.5%
177	0.45%	170	4.1%	-	0.0%
2	0.01%	1	100.0%	6	-66.7%
-	0.00%	-	0.0%	-	0.0%
7,453	19.07%	7,318	1.8%	6,801	9.6%
2,380	6.09%	2,184	9.0%	2,388	-0.3%
232	0.59%	203	14.3%	190	22.1%
-	0.00%	-	0.0%	7	-100.0%
103	0.26%	109	-5.5%	100	3.0%
315	0.81%	334	-5.7%	668	-52.8%
45	0.12%	72	-37.5%	110	-59.1%
1,675	4.29%	1,858	-9.8%	1,565	7.0%
18,093	46.29%	18,677	-3.1%	16,381	10.5%
230	0.59%	295	-22.0%	382	-39.8%
-	0.00%	-	0.0%	-	0.0%
726	1.86%	736	-1.4%	-	0.0%
11	0.03%	41	-73.2%	57	-80.7%
39,088	100%	40,271	-2.9%	36,311	7.6%

PASSENGER CAR

		YTD SALES (JUNE 2024)				
YTD Ranking	Passenger Cars	2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
17	Automobile Central Enterprise, Inc.	25	0.04%	42	0.08%	-40.5%
15	BA Motors Phils., Inc. (GAC)	46	0.08%	67	0.13%	-31.3%
11	Bermaz Auto Phils., Inc.(Mazda)	262	0.44%	282	0.55%	-7.1%
10	IC Star Automotive Inc. (Mercedes-Benz)	338	0.56%	490	0.96%	-31.0%
8	KP Motors Corp.	404	0.67%	444	0.87%	-9.0%
17	IC Land Automotive. Inc.(Jaguar & Land Rover)	7	0.01%	11	0.02%	-36.4%
13	Changan Auto (IC Automotive)	100	0.17%	-	0.00%	0.0%
12	Ford Motor Company Phils. Inc .	138	0.23%	165	0.32%	-16.4%
4	Honda Cars Philippines Inc.	3,601	6.01%	3,725	7.33%	-3.3%
14	Jetour Auto. Phil. Inc	96	0.16%	-	0.00%	0.0%
2	Mitsubishi Motors Philippines Corp.	13,224	22.09%	12,257	24.11%	7.9%
5	Nissan Philippines, Inc.	2,795	4.67%	2,647	5.21%	5.6%
18	Pilipinas Autogroup, Inc. (Tata Motors)	0	0.00%	11	0.02%	-100.0%
7	SMC Asia Car Distributors Corp.	452	0.75%	557	1.10%	-18.9%
9	Sojitz G Auto Philippines Corp (Geely)	392	0.65%	942	1.85%	-58.4%
3	Suzuki Phils., Inc.	4,860	8.12%	3,733	7.34%	30.2%
1	Toyota Motor Philippines Corp.	31,208	52.12%	25,223	49.60%	23.7%
18	Velocita Motors Philippines Inc. (Ferrari)	0	0.00%	-	0.00%	0.0%
6	Saic Motors Philippines Inc. (MG)	1,772	2.96%	-	0.00%	0.0%
N.R.	Others (multiple brands)	155	0.26%	252	0.50%	-38.5%
	Total	59,875	100.00%	50,848	100.00%	17.8%

MTD SALES (JUNE 2024)					
JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%)(vs MAY 2023)
5	0.05%	1	400.0%	6	-16.7%
6	0.06%	10	-40.0%	14	-57.1%
31	0.29%	50	-38.0%	51	-39.2%
52	0.49%	108	-51.9%	137	-62.0%
44	0.41%	94	-53.2%	23	91.3%
3	0.03%	1	200.0%	1	200.0%
7	0.07%	10	-30.0%	-	0.0%
64	0.60%	51	25.5%	31	106.5%
409	3.85%	511	-20.0%	445	-8.1%
44	0.41%	4	1000.0%	-	0.0%
2,380	22.39%	2,343	1.6%	2,250	5.8%
511	4.81%	465	9.9%	553	-7.6%
	0.00%	-	0.0%	-	0.0%
45	0.42%	72	-37.5%	110	-59.1%
38	0.36%	44	-13.6%	227	-83.3%
760	7.15%	917	-17.1%	821	-7.4%
5,829	54.85%	5,943	-1.9%	4,265	36.7%
	0.00%		0.0%	-	0.0%
389	3.66%	300	29.7%	-	0.0%
11	0.10%	43	-74.4%	52	-78.8%
10,628	100%	10,967	-3.1%	8,986	18.3%

COMMERCIAL VEHICLE

Total CV		YTD SALES (JUNE 2024)				
YTD Ranking	Total CV Sales (Cat I-V)	2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
23	Automobile Central Enterprise, Inc.	76	0.05%	94	0.06%	-19.1%
22	BA Motors Phils., Inc. (Peugeot)	99	0.06%	170	0.11%	-41.8%
13	BA Motors Phils., Inc. (GAC)	1,656	1.00%	558	0.37%	196.8%
16	Bermaz Auto Phils., Inc. (MAZDA)	995	0.60%	697	0.46%	42.8%
25	IC Star Automotive Inc. (Mercedes-Benz)	9	0.01%	7	0.00%	28.6%
10	KP Motors Corp.	2,044	1.23%	1,920	1.27%	6.5%
21	IC Land Automotive. Inc.(Jaguar & Land Rover)	171	0.10%	200	0.13%	-14.5%
20	Changan Auto (IC Automotive)	344	0.21%	-	0.00%	0.0%
24	Columbian Autocar Corp. (Terraforma)	63	0.04%	25	0.02%	152.0%
26	Columbian Motors Corp.	7	0.00%	10	0.01%	-30.0%
3	Ford Motor Company Phils. Inc.	14,322	8.61%	13,673	9.02%	4.7%
12	Foton Motor Philippines, Inc.	1,664	1.00%	1,281	0.85%	29.9%
19	Global Autodistribution Inc.(JMC PHILS)	440	0.26%	646	0.43%	-31.9%
8	Honda Cars Philippines Inc.	4,343	2.61%	4,943	3.26%	-12.1%
6	Hyundai Motor Philippines, Inc.	5,697	3.42%	4,058	2.68%	40.4%
5	Isuzu Philippines Corp.	8,225	4.94%	8,240	5.44%	-0.2%
17	Jetour Auto. Phil. Inc	644	0.39%	-	0.00%	0.0%
27	MAN Automotive Concessionaires Corp. (MAN)	5	0.00%	11	0.01%	-54.5%
27	MAN Automotive Concessionaires Corp. (VWVB)	5	0.00%	6	0.00%	-16.7%
2	Mitsubishi Motors Philippines Corp.	29,375	17.65%	24,744	16.33%	18.7%
4	Nissan Philippines, Inc.	11,144	6.70%	10,549	6.96%	5.6%
15	Hino Motors Philippines Corp.	1,034	0.62%	1,185	0.78%	-12.7%
29	Pilipinas TAJ Autogroup, Inc. (Tata Motors)	0	0.00%	82	0.05%	-100.0%
18	Sojitz Fuso Philippines Corp.	593	0.36%	465	0.31%	27.5%
11	Sojitz G Auto Philippines Corp	1,736	1.04%	3,078	2.03%	-43.6%
7	Suzuki Phils., Inc.	4,790	2.88%	4,882	3.22%	-1.9%
1	Toyota Motor Philippines Corp.	73,142	43.95%	68,352	45.10%	7.0%
14	United Asia Automotive Group, Inc.	1,620	0.97%	1,668	1.10%	-2.9%
29	Velocita Motors Philippines Inc. (Ferrari)	0	0.00%	-	0.00%	0.0%
9	Saic Motors Philippines Inc. (MG)	2,161	1.30%	-	0.00%	0.0%
N.R.	Others (multiple brands)	0	0.00%	23	0.02%	-100.0%
	Total	166,404	100.00%	151,567	100.00%	9.8%

0.00%

MTD SALES (JUNE 2024)					
JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%)(vs MAY 2023)
19	0.07%	17	11.8%	27	-29.6%
22	0.08%	25	-12.0%	32	-31.3%
345	1.21%	309	11.7%	167	106.6%
171	0.60%	175	-2.3%	155	10.3%
1	0.00%	2	-50.0%	3	-66.7%
558	1.96%	261	113.8%	242	130.6%
55	0.19%	24	129.2%	54	1.9%
60	0.21%	88	-31.8%	-	0.0%
5	0.02%	7	-28.6%	-	0.0%
5	0.02%	-	0.0%	6	-16.7%
2,155	7.57%	2,502	-13.9%	2,699	-20.2%
340	1.19%	317	7.3%	159	113.8%
78	0.27%	77	1.3%	107	-27.1%
916	3.22%	913	0.3%	883	3.7%
1,021	3.59%	1,096	-6.8%	812	25.7%
1,274	4.48%	1,623	-21.5%	1,602	-20.5%
133	0.47%	166	-19.9%	-	0.0%
2	0.01%	1	100.0%	6	-66.7%
-	0.00%	-	0.0%	-	0.0%
5,073	17.83%	4,975	2.0%	4,551	11.5%
1,869	6.57%	1,719	8.7%	1,835	1.9%
232	0.82%	203	14.3%	190	22.1%
-	0.00%	-	0.0%	7	-100.0%
103	0.36%	109	-5.5%	100	3.0%
277	0.97%	290	-4.5%	441	-37.2%
915	3.22%	941	-2.8%	744	23.0%
12,264	43.09%	12,734	-3.7%	12,116	1.2%
230	0.81%	294	-21.8%	382	-39.8%
-	0.00%	-	0.0%	-	0.0%
337	1.18%	436	-22.7%	-	0.0%
-	0.00%	-	0.0%	5	-100.0%
28,460	100%	29,304	-2.9%	27,325	4.2%

BREAKDOWN OF CV

1. AUV

YTD Ranking	Asian Utility Vehicle (Cat. I)	YTD SALES (JUNE 2024)				Variance (%)
		2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	
5	BA Motors Phils., Inc. (GAC)	180	0.46%	97	0.33%	85.6%
7	Bermaz Auto Philippines, Inc. (MAZDA)	0	0.00%	-	0.00%	0.0%
7	Honda Cars Philippines, Inc.	0	0.00%	-	0.00%	0.0%
3	Hyundai Motor Philippines, Inc.	3,281	8.32%	1,378	4.71%	138.1%
7	Isuzu Philippines Corp.	0	0.00%	-	0.00%	0.0%
2	Mitsubishi Motors Philippines Corp.	13,699	34.74%	10,081	34.44%	35.9%
7	Nissan Philippines, Inc.	0	0.00%	-	0.00%	0.0%
4	Suzuki Phils., Inc.	1,049	2.66%	1,442	4.93%	-27.3%
6	Saic Motors Philippines Inc. (MG)	21	0.05%	-	0.00%	0.0%
1	Toyota Motor Philippines Corp.	21,208	53.78%	16,274	55.60%	30.3%
	Total	39,438	100.00%	29,272	100.00%	34.7%

MTD SALES (JUNE 2024)					
JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%)(vs MAY 2023)
44	0.61%	30	46.7%	36	22.2%
	0.00%	-	0.0%		0.0%
	0.00%	-	0.0%		0.0%
580	8.08%	591	-1.9%	333	74.2%
	0.00%	-	0.0%		0.0%
2,366	32.95%	2,278	3.9%	1,656	42.9%
	0.00%	-	0.0%		0.0%
200	2.79%	173	15.6%	158	26.6%
21	0.29%	-	0.0%		0.0%
3,969	55.28%	3,697	7.4%	2,681	48.0%
7,180	100.00%	6,769	6.1%	4,864	47.6%

2. LCV

YTD Ranking	Light Commercial Vehicle (Cat. II)	YTD SALES (JUNE 2024)				Variance (%)
		2024 YTD	Market Share	2023 YTD (JUNE)	Market Share	
20	Automobile Central Enterprise, Inc.	76	0.05%	94	0.1%	-19.1%
19	BA Motors Phils., Inc. (Peugeot)	99	0.06%	170	0.1%	-41.8%
13	BA Motors Phils., Inc. (GAC)	1,476	0.89%	461	0.4%	220.2%
14	Bermaz Auto Phils., Inc.(MAZDA)	995	0.60%	697	0.6%	42.8%
17	Changan Auto (IC Automotive)	344	0.21%	-	0.0%	0.0%
10	KP Motors Corp.	2,044	1.23%	1,920	1.6%	6.5%
18	IC Land Automotive. Inc.(Jaguar & Land Rover)	171	0.10%	200	0.2%	-14.5%
3	Ford Motor Company Phils. Inc.	14,322	8.61%	13,673	11.7%	4.7%
15	Foton Motor Philippines, Inc.	891	0.54%	738	0.6%	20.7%
21	Global Autodistribution Inc. (JMC PHILS.)	15	0.01%	15	0.0%	0.0%
6	Honda Cars Philippines Inc.	4,343	2.61%	4,943	4.2%	-12.1%
8	Hyundai Motor Philippines, Inc.	2,416	1.45%	2,680	2.3%	-9.9%
5	Isuzu Philippines Corp.	6,042	3.63%	5,967	5.1%	1.3%
16	Jetour Auto. Phil. Inc	644	0.39%	-	0.0%	0.0%
2	Mitsubishi Motors Philippines Corp.	15,676	9.42%	14,663	12.5%	6.9%
4	Nissan Philippines, Inc.	11,144	6.70%	10,549	9.0%	5.6%
22	Pilipinas TAJ Autogroup, Inc. (Tata Motors)	0	0.00%	80	0.1%	-100.0%
11	Sojitz G Auto Philippines Corp	1,736	1.04%	3,078	2.6%	-43.6%
7	Suzuki Phils., Inc.	3,741	2.25%	3,440	2.9%	8.8%
1	Toyota Motor Philippines Corp.	51,825	31.14%	52,016	44.4%	-0.4%
12	United Asia Automotive Group, Inc.(Chery)	1,620	0.97%	1,668	1.4%	-2.9%
22	Velocita Motors Philippines Inc. (Ferrari)	0	0.00%	-	0.0%	0.0%
9	Saic Motors Philippines Inc. (MG)	2,140	1.29%	-	0.0%	0.0%
N.R.	Others (multiple brands)	0	0.00%	23	0.0%	-100.0%
	Total	121,760	100%	117,075	100%	4%

MTD SALES (JUNE 2024)					
JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%)(vs MAY 2023)
19	0.09%	17	11.8%	27	-29.6%
22	0.11%	25	-12.0%	32	-31.3%
301	1.48%	279	7.9%	131	129.8%
171	0.84%	175	-2.3%	155	10.3%
60	0.29%	88	-31.8%	-	0.0%
558	2.74%	261	113.8%	242	130.6%
55	0.27%	24	129.2%	54	1.9%
2,155	10.59%	2,502	-13.9%	2,699	-20.2%
190	0.93%	170	11.8%	77	146.8%
7	0.03%	3	133.3%	-	0.0%
916	4.50%	913	0.3%	883	3.7%
441	2.17%	505	-12.7%	479	-7.9%
955	4.69%	1,224	-22.0%	1,200	-20.4%
133	0.65%	166	-19.9%	-	0.0%
2,707	13.30%	2,697	0.4%	2,895	-6.5%
1,869	9.18%	1,719	8.7%	1,835	1.9%
-	0.00%	-	0.0%	7	-100.0%
277	1.36%	290	-4.5%	441	-37.2%
715	3.51%	768	-6.9%	586	22.0%
8,255	40.56%	9,016	-8.4%	9,425	-12.4%
230	1.13%	294	-21.8%	382	-39.8%
-	0.00%	-	0.0%	-	0.0%
316	1.55%	436	-27.5%	-	0.0%
-	0.00%	-	0.0%	5	-100.0%
20,352	100%	21,572	-6%	21,555	-5.6%

3. LIGHT-DUTY TRUCKS & BUSES

YTD Ranking	Light-Duty Trucks & Buses (Cat. III)	YTD SALES (JUNE 2024)				
		2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
7	Columbian Autocar Corp.(Terraforma)	63	2.17%	25	0.85%	152.0%
8	Columbian Motors Corp.	0	0.00%	2	0.07%	-100.0%
6	Foton Motor Philippines, Inc.	94	3.24%	135	4.58%	-30.4%
4	Global Autodistribution Inc. (JMC PHILS.)	388	13.39%	566	19.20%	-31.4%
2	Hino Motors Philippines Corp.	577	19.92%	378	12.82%	52.6%
1	Isuzu Philippines Corp.	1,250	43.15%	1,427	48.41%	-12.4%
8	Pilipinas TAJ Autogroup, Inc. (Tata Motors)	0	0.00%	2	0.07%	-100.0%
3	Sojitz Fuso Philippines Corp.	416	14.36%	351	11.91%	18.5%
5	Toyota Motor Philippines Corp.	109	3.76%	62	2.10%	75.8%
	Total	2,897	100%	2,948	100%	-1.7%

4. MEDIUM-DUTY TRUCKS & BUSES

YTD Ranking	Medium-Duty Trucks & Buses (Cat. IV)	YTD SALES (JUNE 2024)				
		2024 YTD	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
6	Columbian Motors Corp.	7	0.35%	8	0.44%	-12.5%
2	Foton Motor Philippines, Inc.	612	30.80%	336	18.58%	82.1%
5	Global Autodistribution Inc. (JMC PHILS)	37	1.86%	65	3.60%	-43.1%
1	Isuzu Philippines Corp.	803	40.41%	643	35.56%	24.9%
8	MAN Automotive Concessionaires Corp. (MAN)	0	0.00%	-	0.00%	0.0%
7	MAN Automotive Concessionaires Corp. (VWTB)	5	0.25%	6	0.33%	-16.7%
3	Hino Motors Philippines Corp.	366	18.42%	656	36.28%	-44.2%
8	Pilipinas TAJ Autogroup, Inc. (Tata Motors)	0	0.00%	-	0.00%	0.0%
4	Sojitz Fuso Philippines Corp.	157	7.90%	94	5.20%	67.0%
	Total	1,987	100%	1,808	100%	10%

5. HEAVY-DUTY TRUCKS & BUSES

YTD Ranking	Heavy-Duty Trucks & Buses (Cat. V)	YTD SALES (JUNE 2024)				
		2024 YTD (JUNE)	Market Share	2023 YTD (JUNE)	Market Share	Variance (%)
7	Columbian Motors Corp.	0	0.00%	-	0.00%	0.0%
5	IC Star Automotive Inc. (Mercedes-Benz)	9	2.80%	7	1.51%	28.6%
3	Foton Motor Philippines, Inc.	67	20.81%	72	15.52%	-6.9%
1	Isuzu Philippines Corp.	130	40.37%	203	43.75%	-36.0%
6	MAN Automotive Concessionaires Corp. (MAN)	5	1.55%	11	2.37%	-54.5%
7	MAN Automotive Concessionaires Corp. (VWTB)	0	0.00%	-	0.00%	0.0%
2	Hino Motors Philippines Corp.	91	28.26%	151	32.54%	-39.7%
7	Pilipinas TAJ Autogroup, Inc. (Tata Motors)	0	0.00%	-	0.00%	0.0%
4	Sojitz Fuso Philippines Corp.	20	6.21%	20	4.31%	0.0%
	Total	322	100%	464	100%	-30.6%

MTD SALES (JUNE 2024)

JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%) (vs MAY 2023)
5	1.00%	7	-28.6%	-	0.0%
	0.00%	-	0.0%	1	-100.0%
19	3.80%	14	35.7%	30	-36.7%
66	13.20%	63	4.8%	102	-35.3%
120	24.00%	133	-9.8%	67	79.1%
185	37.00%	221	-16.3%	252	-26.6%
-	0.00%	-	0.0%	-	0.0%
65	13.00%	72	-9.7%	84	-22.6%
40	8.00%	21	90.5%	10	300.0%
500	100%	531	-5.8%	546	-8.4%

MTD SALES (JUNE 2024)

JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%) (vs MAY 2023)
5	1.29%	-	0.0%	5	0.0%
125	32.30%	117	6.8%	49	155.1%
5	1.29%	11	-54.5%	5	0.0%
118	30.49%	153	-22.9%	106	11.3%
-	0.00%	-	0.0%	-	0.0%
-	0.00%	-	0.0%	-	0.0%
98	25.32%	58	69.0%	106	-7.5%
-	0.00%	-	0.0%	-	0.0%
36	9.30%	30	20.0%	12	200.0%
387	100%	369	4.9%	283	36.7%

MTD SALES (JUNE 2024)

JUNE 2024	Market Share	MAY 2024	(MoM) Variance (%)	JUNE 2023	Variance (%) (vs MAY 2023)
-	0.00%	-	0.0%	-	0.0%
1	2.44%	2	-50.0%	3	-66.7%
6	14.63%	16	-62.5%	3	100.0%
16	39.02%	25	-36.0%	44	-63.6%
2	4.88%	1	100.0%	6	-66.7%
-	0.00%	-	0.0%	-	0.0%
14	34.15%	12	16.7%	17	-17.6%
-	0.00%	-	0.0%	-	0.0%
2	4.88%	7	-71.4%	4	-50.0%
41	100%	63	-34.9%	77	-46.8%